

Douglas Lindsay President, Sales & Lease Ownership Aaron's, Inc.



Douglas Lindsay serves as President of Sales & Lease Ownership at Aaron's, Inc. (NYSE: AAN), a leading omnichannel provider of lease-purchase solutions. He is responsible for overseeing the Aaron's business, including store-based and e-commerce operations. He has oversight for operations, marketing, merchandising, information technology, e-commerce and real estate.

Douglas has more than 20 years of experience leading companies in the financial services and real estate industries. Prior to joining Aaron's, Douglas spent 10 years at ACE Cash Express, a leading financial services provider, specializing in short-term consumer loans, bill pay, and prepaid debit card services, as well as the largest owner operator of check cashing stores in the United States.

At ACE Cash Express, he served in roles of increasing responsibility within the finance department, including Chief

Financial Officer, until he was named Chief Operating Officer in 2012. In this role, Douglas led all retail operations, products, marketing, merchandising and support functions, and was a key member of an executive team that consistently grew revenue and drove improved margins.

Prior to joining ACE Cash Express, Douglas was Vice President of Finance at Regus, Plc / HQ Global Workplaces, Inc., where he was responsible for financial planning and analysis, business intelligence, investor relations and mergers and acquisitions. Douglas received an M.B.A. from the Cox School of Business at Southern Methodist University and a B.S. in Business Administration and Accounting from Washington and Lee University.